



The Gresham's
Foundation and
Supporters' Report



Headmaster's welcome

It is a pleasure to introduce you to the first Gresham's Foundation and Supporters' Report, a document compiled by the Development Office. This report summarises the generous and very heartening support that the School and the Gresham's Foundation have received in recent years, as well as outlining our ambitious plans for the future.

Benefaction, in particular, has been prominent at Gresham's since the very beginning. The majority of you reading this will be very aware that Sir John Gresham founded the School in 1555 and his estate, left under the care of the Worshipful Company of the Fishmongers, has helped support the School and our pupils ever since. His mission and legacy of supporting young people and affording them the opportunity to benefit from a leading education in North Norfolk remains the School's primary objective. In these unprecedented and testing times that we find ourselves in, the need for philanthropic support to maintain and advance the School is as great as ever.

As you will see on the following pages, so much of what Gresham's offers today is with thanks to the support of others. Whether it is the intricacies of the academic, extra-curricular or pastoral support that the School offers, the excellent and much used buildings and facilities that we have in place, or the hundreds of opportunities that are provided each year to pupils by way of scholarship and bursarial support, this has been realised in no small part by philanthropy and other efforts by our supporters.

Simply put, we would not be where we are now, nor have the aims that we hope to achieve, without the generosity of so many.

On behalf of everyone at Gresham's, thank you so much for your support and the part that you have played in shaping our School.

Douglas Robb





A message from the Chair of Governors

In what has been a truly unique academic year, it has been most encouraging to see the steadfastness of the teachers, of the remarkable pupils and of the wider Gresham's community in all helping to support and steer the ship through these turbulent times. This has so often been the case. The Gresham's community: the Old Greshamians; the Fishmongers' Company; the parents, past and present; the Honorary OGs; former teachers; and Friends of the School in the local area and further afield, have all played such an important part in strengthening and growing the School. This Foundation and Supporters' Report touches upon the extensive support that this amazing community has afforded Gresham's, for which we are most grateful.

I wish to make a particular reference to the news of the new STEAM building, an obvious high point last year and one that was made possible thanks to an extraordinarily generous donation from Sir James Dyson. What an incredible addition this will be to an already all-encompassing and progressive education that Gresham's provides. Please do visit the School's website to keep track of the exciting developments of the new building.

Having been connected to the School for so many years – first as a pupil and then as a parent – and now be fortunate enough to sit as a Trustee of the Gresham's Foundation and support the School in my role as Chair of Governors, I am in a privileged position to continue to see just what a Gresham's education provides and how so many opportunities afforded to our pupils would not be possible without the generosity of our supporters. I want to take this chance to thank everyone who has supported the Gresham's Foundation since its inception in 2005. Please know that your support, whatever the size, has played a real part in Gresham's success and in allowing the School to do more. And thank you to everyone who is considering supporting the Foundation for the first time or once again - your support is vital and will, quite simply, help to continue the advancement of this fine School and allow more children the chance to come here who would otherwise not be able to do so without financial support.

I hope you enjoy reading this report.

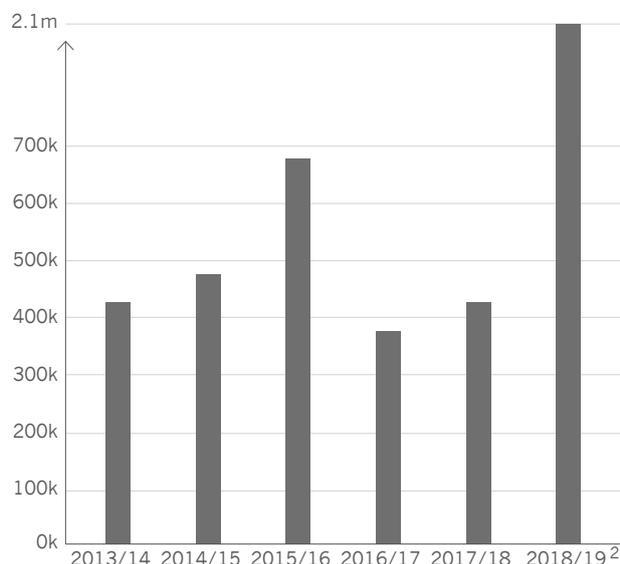
Michael Goff – F '73

Chair of Governors and Trustee of the Gresham's Foundation

The Gresham's Foundation – a summary of support since 2005*

- In total, over £6.5million has been given to the Foundation.
- More than half of the support received by the Foundation has come from the Fishmongers' Company – a truly transformative level of support.
- All cumulative, recurring donations¹ (herein 'regular donations') and single donations of under £5,000 to the Foundation has amounted to over £350,000.

Total donations received in recent years (£)



The main areas of support

- The Bursary Fund - £2.3m
- Music at Gresham's (including support for the Britten Music Building) - £0.4m
- Sport at Gresham's - £0.2m
- Unrestricted support - £2.7m
- The Foundation's endowment fund - £0.7m
- Other support - £0.2m

The numbers of donors to the Foundation

- Over 500 Old Greshamians (OGs) have donated.
- Over 275 Friends of the School have donated (which includes current and past parents of the School).
- 16 Trusts and Foundations have donated.
- 55 donors have left legacies³ (gifts in their will).
- Woodlands and Howson's boarding houses have seen the most donors to the Foundation; the classes of '65 and '67 have had the most individual donors of any Gresham's year group (20% and 19% of their respective year groups have donated), whilst the classes of '73 and '90 have given the most.

Sir James Dyson (OSH '65) and The James & Deirdre Dyson Family Trust's remarkable support in aid of the new STEAM building at Gresham's is being directed to Gresham's School (Registered Charity No. 1105500). The School is humbled by Sir James's support and honoured to be in receipt of such generosity, which will have a significant and permanent impact on Gresham's, the teaching of the STEM subjects and Art, and, most importantly, on the pupils at the School. The building will also provide greater opportunities for outreach with local schools.



*All figures relate to support received since 2005, the year the Gresham's Foundation was incorporated (correct as of June 2020)

¹ Such as monthly, quarterly and annual Direct Debit and Standing Order donations

² Donations of properties from the Fishmongers' Company totalled £1.5m

³ Figure does not include legacy gifts received by the School and prior to the Foundation's incorporation

The Gresham's Foundation Bursary Fund – in focus

Supporters of the Bursary Fund have greatly helped to ensure that the School can maintain its level of bursary support in recent years. The Bursary Fund makes a significant, annual contribution towards the School's bursary commitment, a commitment which consistently provides over 20% of pupils in the Senior School with bursarial provision each year.

Life-Changing Bursaries

Of the entire bursary provision in the Senior School, one third is in support of pupils on 'Life-Changing Bursaries', which cover between 76% and 100% of school fees. The remaining support is for top-up bursaries: crucial support that enables families to send their child to Gresham's.

Links with local state schools and social mobility charities

Thanks to donations from the Fishmongers' Company, up to four Life-Changing Bursary awards in total are made every year to pupils from Great Yarmouth Charter Academy and the Ormiston Venture Academy (also in Great Yarmouth) - two examples of schools Gresham's has developed strong links with in recent years. Bursary recipients from both Schools have had great success whilst at Gresham's, both in and outside of the classroom. Two of the current bursary holders have very recently been offered places at Cambridge.

Gresham's continues to develop links with many other state schools across Norfolk, as well as with UK social mobility charities, whose aims include widening access to leading independent schools, such as the Springboard Bursary Foundation.



The impact that a Gresham's bursary can have on a pupil is often significant. In recent years, bursary holders have gone on to study a wide range of courses at University and other further education institutions. Equally, bursary recipients have also become successful musicians, actors, first class cricketers and professional rugby players.

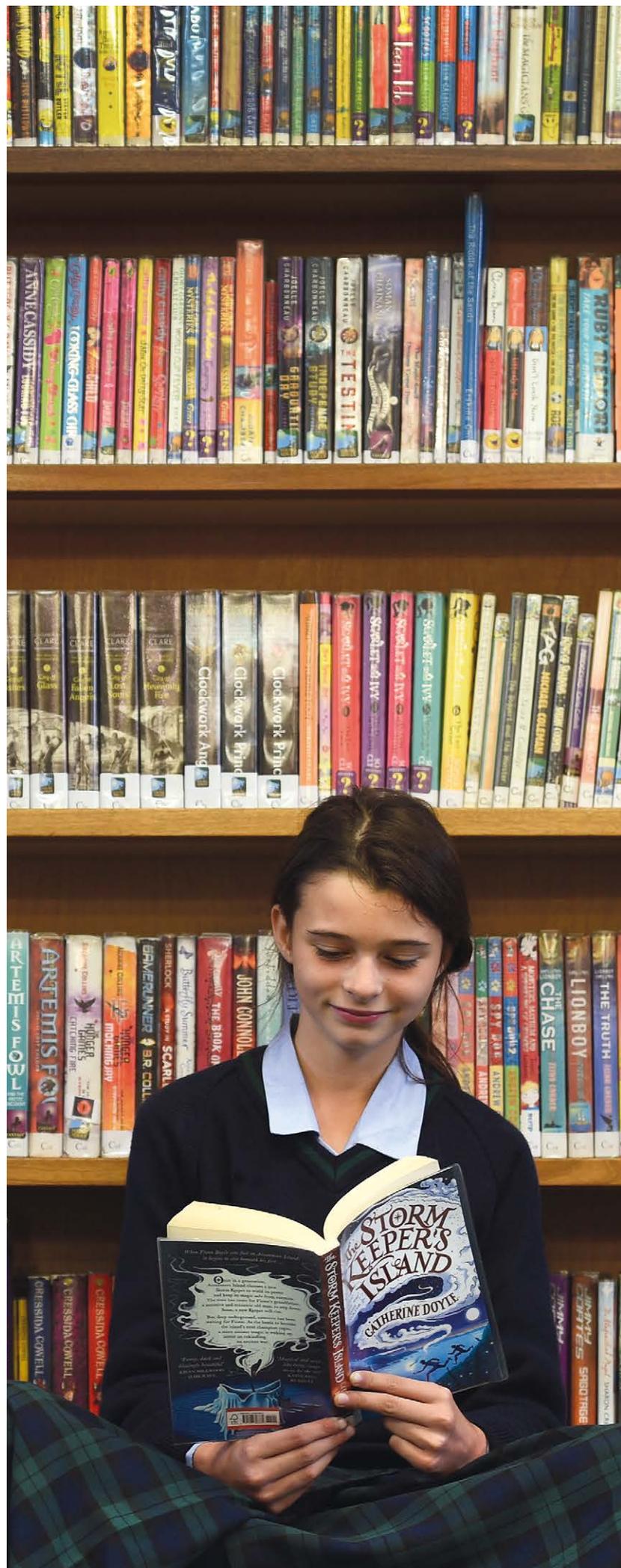
"When I was offered a place at Gresham's, I had no idea how much my life would change.

At first, I was terrified, but eager to get involved in the wide range of opportunities that the school has to offer, especially in sports. Support from the Bursary Fund allowed me to take part in sports I'd never played, obtain skills I would have never learnt and experience teaching that I thoroughly enjoyed. The personality of the teachers made learning exciting and they were extremely supportive.

I took a particular interest in the CCF, attending several annual camps, which developed leadership and physical skills and memories that I will never forget. This along with The Duke of Edinburgh's Award Scheme helped me to persevere, become more resilient and develop my team working skills. In the Sixth Form, I trained to be a lifeguard, which I still do as a seasonal job. I was also appointed Head of House, School Prefect and school tour guide, regularly representing the School, whilst the accessibility of the sciences at Gresham's has, in particular, led me to read geophysics at Durham University.

Gresham's genuinely allowed me to achieve everything I wanted, including things I never knew were possible, and so I would like to thank everyone who has donated to the Bursary Fund, as it was you that enabled me to come to the School."

Georgi Bain – O '17





"Gresham's to me is a place made for the best to succeed, but also a platform for those who are unaware of what they can be capable of: you are able to fulfil your potential."

George Giles-Loane – T '18

"I can't begin to express the multitude of opportunities that a Gresham's bursary provided. I've been able to experience a diverse range of social, cultural and sporting activities that allowed me to mature and excel during my time at the School. Ultimately, the excellent teaching, fantastic amenities and vibrant atmosphere that Gresham's has to offer has given me the best start to adult life and enabled me to move on to study Mathematics and Economics at one of the top universities in the country."

Tom Bradfield – W '12

"I never imagined going to a boarding school like Gresham's. When I first arrived, I was amazed by the amount of opportunities that were available to pupils. Taking part in the CCF, drama, debating societies and the School Choir are just some things that I could not have done without the support of a bursary. In the Sixth Form, I was made Head Chorister, which was a real privilege and helped to further my leadership skills. The teachers at Gresham's are also amazing - they really treat you like an individual and help you grow as a person."

I'd like to say a big 'thank you' to everyone who has donated to the School and allowed me to come to Gresham's. It is thanks to you that I was able to come here and I am now studying Physics at University."

A recent leaver

Bursary support in the academic year 2018/19

- 140 pupils were supported by bursaries (99 of who were in the Senior School), which included 34 Life-Changing Bursary awards (all of which were made to Senior School bursary holders).
- The Senior School set aside bursary provision amounting to £1.1m, 17% of which derived from the Foundation's Bursary Fund.
- 68 OGs and Friends of the School made regular donations to the Bursary Fund, which amounted to £18,000.
- Three OGs individually supported three separate bursary holders in the Senior School – significant contributions that are having a lasting impact.
- The Philip Newell Memorial Fund - named after the late Headmaster - continues to support sixth form pupils and recent leavers with bursaries, support that is made possible thanks to past donations to the Foundation.

A summary of support at Gresham's

Over the next three pages is a broad summary of some of the further and amazing support that the Foundation and School has received and its resulting impact. It goes to show just how much has been supported in recent and more distant years at Gresham's, and it is a testament to the commitment and affinity that so many have for the School.

The School is extremely grateful to everyone who has supported the following campaigns and efforts.

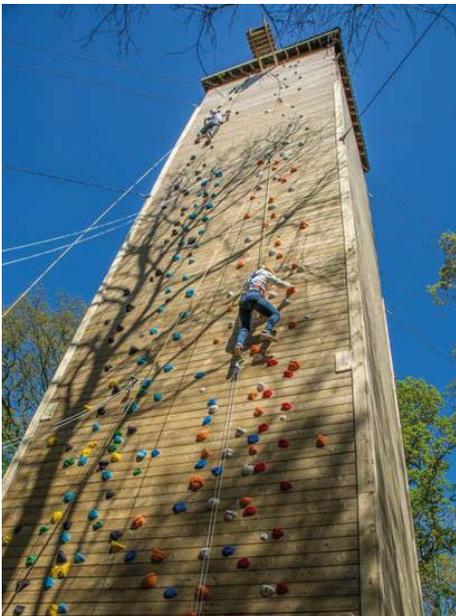
Music and the Britten Building

- Sixth Form music scholarships are awarded every year and are made available thanks to donations to the Foundation.
- The campaign to support the Britten Building was launched in 2016: £300,000 was raised from 167 donors, including one remarkably generous donation of £150,000.
- On top of their extensive support for bursaries, the Fishmongers' Company was also a significant supporter of the Britten Building. As a way of recognising their loyal and remarkable support, the School was delighted to name the recital hall in the Britten Building after the Fishmongers' Company.
- A 'Name a Seat' appeal was also launched, whereby all 140 seats in the Fishmongers' Recital Hall were successfully named.



Sport

- Annual support continues to be pledged to the Foundation that gives pupils the opportunity to attend School hockey, rugby and cricket tours.
- A fundraising appeal for the Cricket Pavilion in 2014 saw more than 200 OGs and Friends of the School donate, raising almost £100,000 in the process.
- *'The Eccles Project'* has already seen very generous support from donors. More information on this project can be found later in the report.



The Auden Theatre

- The campaign to fund the building of The Auden Theatre started over 20 years ago, which is just one example of the philanthropic nature of the Gresham's community prior to the Gresham's Foundation.
- In recent years, the *'Take your Seat'* appeal was launched, whereby individuals and families could sponsor and name a seat in the Auden Theatre. It has had a fantastic response and 75% of the theatre is now named, meaning you can still 'take your seat' in the Theatre!



Big School and CFB

- In 1955, the School ran a campaign and requested support for the naming of chairs in Big School, one of the first examples of such 'naming opportunities' at Gresham's.



Gifts in Kind

- There have been many physical gifts to the School ever since it was founded. In recent years, multiple paintings, sculptures, military campaign medals, books for the library and other art work have been donated and proudly exhibited throughout the School. Musical instruments and sporting equipment have also been donated to the School.

Environmental Initiatives

- Gresham's teaches pupils of the importance of conservation. Donors are helping these efforts: current and very generous donations are enabling the School to transform areas of the Woods in the School grounds and which will allow for more research and preservation work to be undertaken by pupils.

Legacy Impact



- Often the most significant and generous donation an individual can make, the School is most grateful to those who have committed to support the School in their will and who have thereby become

members of The Sir John Gresham Society. So much of what has been achieved since the School's very foundation would not have been possible without this form of benefaction.

- In 2015 the Foundation received a legacy worth £200,000 from a remarkably generous Old Greshamian in aid of bursary support at the School. This gift alone is helping to underpin the Foundation's own commitment to support bursaries at the School.



Small Grants to Enhance (SGTE)

- An annual scheme run within the School and funded by unrestricted donations to the Foundation. It affords teachers and staff the opportunity to apply for funding for key equipment or projects that typically fall outside of departmental budgets.
- SGTE awards in December 2019 included: a flight simulator training programme for the CCF RAF; weather and climate fieldwork devices for the Geography Department in the Senior School; quiz buzzer systems for the Senior & Prep Schools; robotic kits for the Prep School Design & Technology Department; funding for benches within Kim's Garden at the Prep School, a multi-purpose garden area in memory of Kim Quick (as seen in picture above); and a Bee-Bot Hive, computer learning devices for the Pre-Prep IT Department.

Outside of The Gresham's Foundation

The Old Greshamian Club (OG Club) and Friends of Gresham's (FOGs)

- Members of the OG Club committee devote a great deal of their time to the School and help support the organising of events and reunions for OGs each year, all of which is integral to the success of the Club's and School's annual events programmes.
- Many OGs have become 'year group' leaders, working with the OG Club and Development Office to help organise events and harbour goodwill amongst their peers.
- The FOGs are a committed group of individuals - some of whom are parents or past parents, as well as many who have links with but did

not attend the School - who help promote the extensive opportunities to engage with and benefit from the School's links in the Holt area.

The gift of your time and expertise

- Often in support of the extensive careers service that the School provides, OGs, past and current parents, and other Friends of the School continue to afford their time and relay their expertise to Gresham's pupils, helping to broaden their knowledge of different industries, professions and subjects to embark upon in higher & further education. Mentoring schemes and summer internships have also been offered to Gresham's pupils.

Why people support

There can be a number of reasons why people wish to give or give back to Gresham's. Below are some examples of why individuals have helped to support the Gresham's Foundation this academic year:

"Although I only attended Gresham's for two years in the Sixth Form, the scholarship the School gave me from a local high school was one of the most transformational moments of my life, enabling both my future studies at Oxford University and also my enjoyment of many other things including history, rugby and teamwork in general. Gresham's was an incredibly nurturing and supportive environment for me and, in particular, the teachers and house staff encouraged me to dream big and aim high! I can confidently say that the path my life and career has taken since Gresham's would have been very different without my time there. Thank you to everyone involved!"

Nick Viney - F '92

"I have so many fond memories of my time at Gresham's. Not only did it greatly help to prepare me for University, but also for the professional career that I embarked on. I will always be grateful for the support that I received at School and from those Old Greshamians who chose to give back when I was there. That is why I am delighted to now support the Bursary Fund and offer the same opportunities that I had to young pupils."

2013 leaver

As a result of being at Gresham's, I was educated in an environment in which I was able to thrive and achieve to the maximum of my abilities. In addition to strong academic results, I excelled in sports not previously available to me and mixed socially with a diverse range of pupils and their families that equipped me for adulthood. Due to being so positively impacted and having had a successful career that enables me to, I now feel it is only right that I give back to Gresham's and help in whatever way I can in the education of future generations.

Deborah Wilson, née Fenn – E/B '99

"I was given a wonderful education at Epsom because in the past generous benefactors had already endowed bursaries. This start in life enabled me to move on to Cambridge and eventually to enjoy a hugely satisfying career as a school master at Gresham's. There I saw many youngsters who had been enabled to grow in what was a very happy place. They had been given the life-changing opportunity from the Bursary Fund. I can think of no better way of charitable giving."

Dick Copas, former Housemaster of Howson's and Senior Master (staff 1963 - 2001) & member of The Sir John Gresham Society

"One of Gresham's strengths is its emphasis on drawing out each pupil's talents, whether they be academic, sporting, artistic or musical. It doesn't try to fit every one of its pupils into some "mould". Rather, boys and girls are helped and encouraged to bring out their individual flair. Added to that is the delightful setting, in 160 acres of North Norfolk countryside! I'm happy to think that my bequest will, in some small way, help more young boys and girls to gain the wonderful start in life that Gresham's gave me."

David Shove – F '64 & member of The Sir John Gresham Society



The Gresham's Foundation – looking ahead

The Bursary Fund

The School's Strategic Plan 2020-25 emphasises the need to continue to widen access to Gresham's and the importance of doing so. The School wishes to ensure all pupils, regardless of background or ability to pay fees, are able to benefit from and add to what makes Gresham's such a special school; supporting pupils and offering a challenging and enlightening education is at the heart of the School's very ethos. However, now more than ever, this mission to underpin and expand the School's

bursary commitment requires the generosity of donors and a sustained level of philanthropic funding.

By increasing support for the Bursary Fund, this will help ensure more pupils each year have the opportunity to come to Gresham's. In turn, it will also greatly help to secure the School's future and allow it to offer an ever relevant and rewarding education, ensuring pupils have the platform to develop their passions, hone their skills, and aspire to achieve great things once they leave.

All support for the Bursary Fund is put to good use and helps support multiple bursaries at School each year. Whether you give £10 a month or make a single donation of £1,000 or more, all donations help to ensure pupils and their families can receive the financial support they require.

The overarching aim of the Bursary Fund is to underpin and help expand the School's bursary commitment, increasing its support for both top-up bursaries and Life-Changing Bursaries at Gresham's.

The specific aims of the Bursary Fund by 2025:

- Increase the bursary support that it provides the School from that of approximately £200,000 to over £500,000 per year.
- Help support a further 20 pupils with bursaries each year, and enable more than 40 Life-Changing Bursaries to be offered to pupils in the Senior School each year.
- Support Life-Changing Bursaries that are fully funded by regular gifts to the Bursary Fund. Approximately 100 OGS and Friends of the School donating on a regular basis will support one Life-Changing Bursary.
- Receive further, very generous support of individual bursaries (both top-up bursaries, Life-Changing Bursaries, and for those pupils who have encountered unforeseen hardship), which would have a significant impact.
- Growing the Foundation's endowment fund - which currently stands at £1 million - would ensure increased bursary support for the School in perpetuity, which is a key and long-term aim of the Foundation.

The Eccles Project and Sport at Gresham's

The School is expecting to embark upon a capital campaign to help support the building of a state-of-the-art sports changing facility with concourse and viewing area on the Eccles Field. The building will sit next to and just beyond the current AstroTurf pitches and will see the 1st XV rugby pitch move alongside it.

The building will bring with it a much-needed update to what the School has been lacking on the Eccles Field and for hockey and rugby at Gresham's in particular, which are changing facilities that reflect the very high standards of sport found throughout the School, as well as offering ours and other schools' parents the chance to watch both sports in a comfortable and enjoyable setting. The building will also be used extensively in the

School's wider community and public benefit programmes, supporting local charities, community centres and state schools.

The School has already received support from a number of very generous donors. More information on the campaign and naming opportunities will be circulated in due course. In the meantime, please do contact the Development Office if you would like to learn more.

Music

The Britten Building, built in 2016, has helped to further progress music at Gresham's and has given pupils extensive and impressive spaces for practice, performance and study. Music scholarships have been a staple of the School's academic awards for many years, but the ambition is to do more, both in terms of attracting and supporting gifted musicians to come and study at Gresham's with scholarship and bursary support, but also with regards to the School's outreach efforts in the community, which engages Norfolk children in the study and performance of music and helps to raise aspirations.

By donating to the Gresham's Foundation Music Fund, or by supporting individual music scholarships at the School, you can help to ensure the longstanding tradition of musical excellence at Gresham's continues and is able to reach more young people across the region.



Recognising our supporters

The School wishes to recognise all those who have been so generous and afforded their support to Gresham's and the Gresham's Foundation. Below are some examples of how we recognise our supporters:

- The Gresham's Foundation donor list is published in the Old Greshamian Magazine and Speech Day programme.
- **The Sir John Gresham Society** recognises those who have left a gift to the School in their will. Each year a lunch is held in School to thank those supporters who have made such a generous commitment.
- ***New* The Supporters' Day** will take place at Gresham's for all those who have helped the School or donated to the Foundation - whatever the manifestation of support - in the past academic year.
- Naming opportunities for those donors who have single-handedly supported a bursary or scholarship, or who have helped fund capital projects and other areas of School life (due to sensitivity issues, bursary and scholarship recipients are unlikely to know who has supported them whilst they are studying at Gresham's).
- In future years, the Foundation plans to implement 'Giving Circles', broken down by cumulative and size of donations, as well as by age groups, helping to better recognise those younger OGs who have given to the School.

Thank You...

...to those individuals, trusts, foundations and companies that have given in the past and to those who continued to do so in this academic year.

The impact and importance of donations to the Foundation and support for the School cannot be overstated. So much of what the School has achieved and hopes to in the future rely solely on its supporters. Collective support helps to maintain and grow the level of bursary provision that is available, as well as build upon the fantastic standards of education, sport and extra-curricular activities found throughout the School; it

helps to guarantee an increasingly diverse, inclusive and relevant education, affording Gresham's pupils the platform to find their passions, hone their skills and be able to navigate and succeed in the next stages of their educational and professional careers.

On behalf of everyone at Gresham's, thank you so much for your consideration and support.





Ways to support the Gresham's Foundation

Online

- You can make a regular or single donation by credit or debit card by going to www.greshams.com/support-us/donate-now/
- Donors in the US can make a gift online by visiting the [British Schools & Universities Foundation](#) (BSUF)

By post

- Please complete a [donation form](#) and return it to the Development Office at Gresham's; US donors, please download and complete the [BSUF donation form](#)

Electronic transfer

- If you would prefer to make a donation via bank transfer and require the Foundation's bank details, please contact the Development Office (our details can be found on the back page).

Legacy support

- To discuss leaving a gift to the Foundation in your will, please also contact the Development Office.

A Gift in Kind

- Donating art, books, manuscripts, amongst other physical gifts adds so much to the School, its aesthetics and what it can offer pupils. Please do contact the Development Office if you would like to make a lasting contribution of this kind.

Tax efficient giving in the UK

- Gift Aid
 - The Gresham's Foundation is able to reclaim basic rate tax (20%) on any donations that you make. So for every £1 a UK taxpayer donates, 25p in reclaimed tax is added, meaning a £100 donation to the Foundation is worth £125.
 - If you are a higher rate tax payer, you can also reclaim any additional tax that you have paid in your annual tax return.
 - Further information can be found at www.gov.uk/donating-to-charity/gift-aid
- Share giving
 - A particularly tax efficient way of giving to a charity. Gifts of shares are subject to relief of both income tax and capital gains tax.

Tax efficient giving in the US

The BSUF is a charitable organisation and all gifts to them are fully tax deductible. More information can be found on their [website](#).

Tax efficient giving around the world

We would ask that you kindly explore whether there are organisations and services in your country that can accept and transfer donations to the Foundation on your behalf and which allow you to receive tax relief on your support.



Development Office
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For further information or to discuss ways in which you can support Gresham's or the Gresham's Foundation, please contact Ed Margetson, Director of Development, on 01263 714529 or email emargetson@greshams.com